

# COACH



## HOW TO COACH

As a missional coach, your job description is, “help them stay on mission.” To do that, you need to meet regularly and ask questions that help your mentee come up with their own answers. Just listening to them is a large part of your job. Here are some example questions to get things going:

1. Vision – “What change in the world do you want to see happen? What specific part do you think you can play to make that change?”

2. Team – “Who else do you know (friends, church, organization) that has the same vision? How can you start working together?”

3. Plan – “What steps will it take to get from the way things are to the way things ought to be? What will you do before our next meeting?”

4. Equipping – “What does your team need (resources, contacts, training) to get the job done?”

5. Coach – “Who do you know who has already been successful at what you are trying to do? Will they show you how they did it?”



### Tips for coaches:

- Hearing their story is a great way to find out what God has put on their hearts about where they live, work and play.
- Have they counted the cost and are they truly committed to this? Don't waste your time if they're just flirting with an idea.
- Always bring the conversation down to a few clear next steps that you will ask them about next time you meet.

A great resource for discipleship is called *The Compass*, found at [CruPressGreen.com](http://CruPressGreen.com). Find even more options by searching the site with the word “discipleship.”